2021 - 2022

Payroll Platform Price List

GREENSHADES

LET US HANDLE THAT

Greenshades Payroll Platform Partner Program

At Greenshades, we value our partnership with our Resellers. In doing so, we charge no dealer fees and offer margin on sales billed through our partners. We also offer a large quantity of resources to help sell our products, such as software demonstrations, presentations, assistance with installation, and free support for all of your clients. We strive to give you all of the resources you need to be a successful Greenshades partner.

Margin will be paid on all invoices billed through the reselling partner.

Greenshades Payroll Platform Margin

Greenshades Solution Options margin levels are determined Quarterly. Below is the estimated schedule for when margin levels will be assessed for the coming year.

	April 1, 2021	July 1, 2021	October 1, 2021	January 1, 2022

	STANDARD	SILVER	GOLD
New Customer Revenue Share	15%	25%	30%
Renewal Revenue Share	5%	7.5%	10%
Net New Revenue Share	$0	$75,000	$150,000
Quarterly Pipeline Reviews	No	Yes	Yes
Training Webinars	No	Yes	Yes
Customer Marketing Blast	None	1/Year	1/Quarter
Publish Greenshades Marketing Content	None	1/Year	Up to 1/Quarter

Partner Marketing Options and Requirements

Resellers must maintain marketing requirements for margin levels via select marketing opportunities with Greenshades no less than once every 6 months. Email marketing@greenshades.com to get the latest social media availabilities. Opportunities may include, but are not limited to:

- **Pre-Approved Email**
- **Direct Market Mailing**
- **Mention in Newsletter**
- **User Group Involvement or Reviews**
- **Group Webinar**

At least one member of each reseller's office must complete a reseller training webinar, provided at no charge by Greenshades Software no less than once every 6 months.

Meeting invitations may be requested for webinars at sales@greenshades.com.

Priced per employee, per month
Based on an Annual Contract

PAYROLL
$7.00

- Self-service payroll processing
- Payroll tax returns
- PTO policies & accruals
- Time-entry import (CSV or API)
- W-4 employee access and employer management
- I-9 employee access and employer management
- Employee direct deposit access and management
- Employee profile management and self-service
- Employee pay history and W-2 service
- Year-end tax management
- Self-service garnish management

PAYROLL + HR
$9.00

- Self-service payroll processing
- Payroll tax returns
- PTO policies & accruals
- Time-entry import (CSV or API)
- W-4 employee access and employer management
- I-9 employee access and employer management
- Employee direct deposit access and management
- Employee profile management and self-service
- Employee pay history and W-2 service
- Year-end tax management
- Self-service garnish management

- Electronic document management with employee self-service
- New employee onboarding with flexible templates
- ACA management with proactive alerts and eligibility tracking
- ACA reporting, including 1095/1094-C management
- Performance evaluations with employee self-service and manager self-service
- Company organizational chart and directory

TAX SERVICE
$10.00

All features of PAYROLL, plus:

- Self-service garnish management
- Full payroll tax service with automated tax liability reporting and deposits
- Dedicated support representative

+ HR COMPLETE
$13.00

All features of the PAYROLL + HR + TAX SERVICE packages, plus:

- Self-service garnish management
- Self-service benefits management with employee self-service
- On-demand legal advice via myHRcounsel.com

TIME ENTRY
$1.00

**Add employee time entry to ANY package for an additional $1 per employee, per month.
TIME ENTRY includes:**

- Employee time clock kiosk via web or mobile app
- Full employer access and manager self-service