

2021 - 2022

Payroll Platform Price List



Greenshades Payroll Platform Partner Program

At Greenshades, we value our partnership with our Resellers. In doing so, we charge no dealer fees and offer margin on sales billed through our partners. We also offer a large quantity of resources to help sell our products, such as software demonstrations, presentations, assistance with installation, and free support for all of your clients. We strive to give you all of the resources you need to be a successful Greenshades partner.

Margin will be paid on all invoices billed through the reselling partner.

Greenshades Payroll Platform Margin

Greenshades Solution Options margin levels are determined Quarterly. Below is the estimated schedule for when margin levels will be assessed for the coming year.

	April 1, 2021	July 1, 2021	October 1, 2021	January 1, 2022
	STANDARD		SILVER	GOLD
New Customer Revenue Share	15%		25%	30%
Renewal Revenue Share	5%		7.5%	10%
Net New Revenue Share	\$0		\$75,000	\$150,000
Quarterly Pipeline Reviews	No		Yes	Yes
Training Webinars	No		Yes	Yes
Customer Marketing Blast	None		1/Year	1/Quarter
Publish Greenshades Marketing Content	None		1/Year	Up to 1/Quarter

Partner Marketing Options and Requirements

Resellers must maintain marketing requirements for margin levels via select marketing opportunities with Greenshades no less than once every 6 months. Email marketing@greenshades.com to get the latest social media availabilities. Opportunities may include, but are not limited to:

- **Pre-Approved Email**
- **Direct Market Mailing**
- **Mention in Newsletter**
- **User Group Involvement or Reviews**
- **Group Webinar**

At least one member of each reseller's office must complete a reseller training webinar, provided at no charge by Greenshades Software no less than once every 6 months.

Meeting invitations may be requested for webinars at sales@greenshades.com.

The Greenshades Software Payroll and HR Platform



Priced per employee, per month

Based on an Annual Contract

PAYROLL

\$7.00

- ✓ Self-service payroll processing
- ✓ Payroll tax returns
- ✓ PTO policies & accruals
- ✓ Time-entry import (CSV or API)
- ✓ W-4 employee access and employer management
- ✓ I-9 employee access and employer management
- ✓ Employee direct deposit access and management
- ✓ Employee profile management and self-service
- ✓ Employee pay history and W-2 service
- ✓ Year-end tax management
- ✓ Self-service garnish management

PAYROLL + HR

\$9.00

- ✓ Self-service payroll processing
- ✓ Payroll tax returns
- ✓ PTO policies & accruals
- ✓ Time-entry import (CSV or API)
- ✓ W-4 employee access and employer management
- ✓ I-9 employee access and employer management
- ✓ Employee direct deposit access and management
- ✓ Employee profile management and self-service
- ✓ Employee pay history and W-2 service
- ✓ Year-end tax management
- ✓ Self-service garnish management
- ✓ Electronic document management with employee self-service
- ✓ New employee onboarding with flexible templates
- ✓ ACA management with proactive alerts and eligibility tracking
- ✓ ACA reporting, including 1095/1094-C management
- ✓ Performance evaluations with employee self-service and manager self-service
- ✓ Company organizational chart and directory

TAX SERVICE

\$10.00

All features of PAYROLL, plus:

- ✓ Self-service garnish management
- ✓ Full payroll tax service with automated tax liability reporting and deposits
- ✓ Dedicated support representative

+ HR COMPLETE

\$13.00

All features of the PAYROLL + HR + TAX SERVICE packages, plus:

- ✓ Self-service garnish management
- ✓ Self-service benefits management with employee self-service
- ✓ On-demand legal advice via myHRCounsel.com

TIME ENTRY

\$1.00

Add employee time entry to ANY package for an additional \$1 per employee, per month.

TIME ENTRY includes:

- ✓ Employee time clock kiosk via web or mobile app
- ✓ Full employer access and manager self-service

Green Shades Software, Inc.

Warranty

Green Shades Software, Inc. will put forth its best efforts to resolve any error our software has been proven to cause. Due to the nature of software, Green Shades Software, Inc. makes no representations, warranties or guarantees. Green Shades Software, Inc. shall not be held to any liability with any claim by End Users or Resellers on account of or arising from the use of our products.

Green Shades Software, Inc. shall extend to Resellers or End Users its normal return/credit policy. A full refund will be given to End Users within the first 90 days after the product is made available if Green Shades Software, Inc. finds that our software, while running on the client's environment, is unable to operate according to the functionality stated either within product manuals or as documented by a Green Shades Software, Inc. representative. If a client finds our support and customer service staff unsatisfactory in resolving an issue or assisting them in using the product, a 50% refund will be given within the first 90 days after the product is made available. No refunds will be given after the first 90 days a product has been made available.

Green Shades Software, Inc. shall be responsible for all End User customer support and technical support which pertains only to Green Shades Software Inc. products sold to End User. If reseller chooses to install Green Shades Software Inc.'s software without the help of Green Shades Software, Inc. technical support, then Green Shades Software, Inc. will not be liable for errors and will have the right to charge End User or Reseller additional consulting, training and additional programming fees of a minimum \$135.00 per hour. Green Shades Software, Inc. has Enhancement Support Plans that come with every purchase of their software products and will honor those plans in full.

Green Shades Software, Inc. will work with End Users, resellers, and/or federal and state agencies to resolve any problem that may arise during the normal operation of our software.

This Agreement shall be governed by the Laws of the State of Florida. If any provision is found to be non-binding, then the remaining provisions shall remain in place. In case of litigation to resolve issues between the parties, the prevailing party is entitled to compensation for reasonable legal fees. Any actions brought under this agreement shall be brought before the United States District Court, Northern District of Florida.

